PSJ3 Exhibit 133

Case: 1:17-md-02804-DAP DOC #: 2313-83 Filed: 08/14/19 2 of 10. PageID #: 369753

** Report excludes Regional PME's and SCM spending Spent or Accrued Committed LEFT TO SPEND on PO's VENDOR PO # PROJECT DESCRIPTION 2004 BUDGET PO VALUE in 2004 2003 ACCRUALS YTD ACTUALS DEPT ACCT **GRAND TOTAL** 24,100,000 19,125,834 2,217,073 11,578,533 7,547,301 **ADVERTISING** 4,606,572 4,258,115 211,615 2,418,638 1,839,477 15,830 JOURNAL PRODUCTION 15,831 15,831 7,216 37000 767000 **KPR** Journal Production 15,831 15,831 7,216 15,830 Discovery East 331241985 Advertorial Series 5,674 (1) 1 991054351 Single page and spread Journal Ad (57)1,542 (57)0 331240472 2,388 Commonhealth Professional and Convention Media 2.389 (1) 13,500 JMC Reclass 13,500 JOURNAL SPACE 2,056,000 2,056,000 0 1.147.455 908.545 37000 784000 Media Plan Ad Space 2,056,000 2,056,000 1,147,455 908.545 Commonhealth 991117803 Duragesic 2004 media charges 1.900.000 1.081.544 818.456 JJAG AIM Mkt. Strat. Sourcing Spt - Interactive Media & Consumer Mkt Efforts-JJAG 56.000 56,000 AIM 65,911 JJAG Corp AOR fee for Media - JJAG 100,000 34,089 AGENCY FEES / NON-TAXABLE CREATIVE WORK 2.534.741 2.186.284 204,400 1.255.352 930.932 37000 786000 Professional 1,232,640 1,232,640 835,818 396,822 0 KPR 991168377 2004 KPR Agency Fee 1,232,640 410,880 821.760 14,058 37000 786000 Non-Taxable Creative Work (Cycle Mat'ls) 1,100,000 755,447 115,567 338,987 416,460 M2 Communications 991054406 3,008 1,625 1,383 KPR 991054306 Travel Expenses related to Conventions, Speakers Training, Cycle Meetings. (438)1,090 (1,090)652 **KPR** 991057625 Animated Slides (409)460 (409)(0) **KPR** 991060273 Pharmacy Shelf Talker (1,559)1,634 (1,559)(0) KPR 991060274 Postgraduate Patient Notes (5,269)4,379 (5,269)0 KPR 991060277 Revised Serum Level Chart (Avinza) (15) 2 143 (15) Ω **KPR** 991060278 PDR CD-Rom - 2004 and 2005 8.258 3,272 (3,272)11,530 KPR 991060280 Pharma Aware Letter 4 752 4 752 Ω Ω **KPR** 991060281 Patient Announcement Mailer (2,500)1,621 (2,500)0 McGraw-Hill 991096250 Post Graduate Notes DR-889 (editorial process) Ω 98 800 Ω Ω 2,167 **KPR** 991062070 2003 Cycle 1 Tactics Compendium 789 789 0 **KPR** 991054314 Functionality Message development and testing 25 626 286 25 340 **KPR** 991082676 DTP 2004 Letter 1 Compliance 2,446 2,446 0 KPR 991075401 Functionality Message Dev and Testing 2,185 2 186 KPR 991080285 Vacant Territory Program 117,000 0 117,000 Diversion Oncology Sponsorship Letter **KPR** 991100787 13,562 4,380 9,182 KPR 991100788 Rep. Compendium on @Janssen 16,992 13,509 3.483 **KPR** 991100789 Pharmacy Sell Sheet 19,630 37,123 (17,493)KPR 991103130 Repositioning Flashcards/ Contingency Planning 38.219 40,512 (2,293)**KPR** 991121382 Managed Care Repositioning Flashcards 7,504 0 7,504 KPR 991100786 Triple I Cover Letter 14.145 14.145 0 **KPR** 991075404 Matrix Message Development and testing 2,433 2,433 (0) **KPR** 991139716 Duragesic Sample Voucher Revise 0 0 0 **KPR** 991134021 Duragesic 2004 Tombstone Ad and Plaque 7,721 7,721 (0) KPR 991133929 Duragesic Patch Technology Comparison page 3.825 3,825 0 **KPR** 991133926 Duragesic Making Connections Ad Board Booth 2,412 2.412 KPR 991134020 **Duragesic Making Connections Flashcard** 22.356 22,493 (137)**KPR** 991134018 Duragesic Making Connections Mailer to Pinnacles Physicians 3,940 3,940 0 991134017 KPR Duragesic Refresh Existing Enrollment Materials - Enrollment BRC 5,283 5,259 23 **KPR** 991134022 Sample Voucher Revise 10,988 10,988 10,988 KPR 991139440 Web site Update - Patch Technology 1.039 1.024 15 KPR 991139720 ePharmacist Link Program 16,785 12,589 4,196 **KPR** 991139722 Matrix Post Launch Mailer 0 0 0 KPR 991139726 Patch Comparison Newsletter 4,181 4,105 76 **KPR** 991139723 Patient Patch Comparison Newsletter 5,146 5,141 5 KPR 991139724 Patient Post Launch Mailer 0 0 0 KPR 991139719 Pharmacy Fax Blast 1,472 1,472 0 KPR 991139718 Revised Pharmacy Sales Aid 13.717 10.137 3.580 **KPR** 991139437 Chain Pharmacy Patient Mailer 705 704 **KPR** 991148378 Distance Learning Wave 5 - Voice of Customer 14,964 Ω 14,964 KPR 991148376 Distance Learning Wave 1 Business Case Study Program 24,412 18,309 6,103 **KPR** 991148377 Distance Learning Wave 2 - Focus on Pharmacy Program 0 0 0 KPR 991148375 Distance Learning Wave 4 - Generic/DAW State 0 0 0 KPR 991148137 2,992 2,992 Making Connections 3Ps Patient Letter 0 991144873 KPR 830 3 Ps Gel Direction Letter for Patient and Phys 830 Ω KPR 991144999 Triple I Guide AD (All issues) 11,586 (77) 11,508 KPR Part one of FOF Program 28 160 28 160 Ω **KPR** 991156346 National Sales Meeting Concepts 32,935 29,642 3,293 KPR 991156297 Duragesic.com CD-Rom 34 894 31,404 3 490 **KPR** Making Connections Letter #4 11,542 11,542 KPR 991144899 Pharmacy Tearnad with 3 P's revise 6 204 6 576 (372)KPR 991144900 3 P's 8.5 x 11 Tearpad Update (30,000) 4,634 4,912 (278)**KPR** 991162759 Development of CD Rom Label and packaging 4,548 4,548 0 **KPR** 991165203 Generic Substitution Policy Index Cards 60,287 45,290 14,997 **KPR** 991178207 Direct Mail Piece - 2 page mailer 13,666 0 13,666

Case: 1:17-md-02804-DAP DOC #: 2313-83 Filed: 08/14/19 3 of 10. PageID #: 369754

| ** Report exc | cludes Regiona ACCT | al PME's and SCM spending VENDOR | PO # | PROJECT DESCRIPTION | 2004 BUDGET | PO VALUE in 2004 | 2003 ACCRUALS | Spent or Accrued YTD ACTUALS | Committed LEFT TO SPEND on PO's |
|----------------------------|---|---|---|---|---|--|--|--|---|
| GRAND T | OTAL | | | | 24,100,000 | 19,125,834 | 2,217,073 | 11,578,533 | 7,547,301 |
| | | KPR | 991173050 | Technology Advertorial (1page) | | 8,040 | | 0 | 8,040 |
| | | KPR | 991173063 | 2004 Duragesic Film Dupe | | 9,147 | | 0 | 9,147 |
| | | KPR | 991173061 | DAW Ads - 1 page updated ads - Billiards & Bread | | 5,152 | | 0 | 5,152 |
| | | KPR | 991174335 | Grow and Defend Video Montage | | 27,498 | | 0 | 27,498 |
| | | KPR | 991172995 | Pre-Meeting Aspen Phone Message - 30 second phone message | | 3,265 | | 0 | 3,265 |
| | | KPR | 991172846 | Record Contracts/Platinum Record - 10 one page contracts and 1 plaque | | 819 | | 0 | 819 |
| | | KPR | 991172574 | Movie Posters - Twelve 20x30 Durst prints | | 14,842 | | 0 | 14,842 |
| | | KPR | 991173043 | DTP 2004 Letter 2 | | 9,526 | | 0 | 9,526 |
| | | KPR | 004405007 | KPR OR/Wa Pain Algorithim Ad Board | | 30,412 | | 0 | 30,412 |
| | | KPR KPR | 991185627 | Revised Sample Voucher Patient Reservoir Card | | 1,722 | | 0 | 1,722 |
| | | | | | | 15,977 | | 0 | 15,977 |
| | | KPR | | Making Connections Letter #3 | | 11,542 | | 0 | 11,542 |
| 37000 | 786000 | | | Contingency Fees | 22,500 | 22,500 | 0 | 22,500 | 0 0 |
| 37000 | 780000 | Leadership in Medicine, Inc. | 991064781 | Influence Mapping | 22,300 | 22,500 | <u> </u> | 22,500 | 0 |
| | | Leadership in Medicine, inc. | 331004701 | ппистисе маррину | | 22,300 | | 0 | Ŏ |
| | | | | | | | | 0 | 0 |
| 37000 | 786000 | | | Pinnacles in Pain Management - Creative | (399) | (399) | 4,223 | (399) | 0 |
| 01000 | 700000 | KPR | 991057610 | Pinnacles in Pain Mailer 2 | (000) | (233) | 3,069 | (233) | 0 |
| | | KPR | 991057616 | Pinnacles in Pain Mailer 4 | | (166) | 1,154 | (166) | 0 |
| | | | | | | (100) | ., | 0 | - |
| | | | | | | | | 0 | |
| | | | | | | | | 0 | |
| - | 786000 | Discovery East | | Publication Plan/Promo slides - Non Taxable agency fee | 180,000 | 176,097 | 84,609 | 58,447 | 117,650 |
| | | Discovery East | 331244402 | Account maintenance agency fee | • | | 8,219 | (8,219) | 8,219 |
| | | Discovery East | 331236447 | Dr. Passik Article Rewrite | | 15,550 | 9,964 | (9,964) | 25,514 |
| | | Discovery East | 331240272 | Katz article #3 | | 19,694 | (7,429) | 7,429 | 12,265 |
| | | Discovery East | 331243389 | Publication Strategy Team Meetings | | 0 | 4,231 | (4,231) | 4,231 |
| | | Discovery East | 331240268 | Katz article #2 | | 18,161 | 1,533 | (1,533) | 19,694 |
| | | Discovery East | 331240267 | Katz article #1 | | 17,023 | 7,672 | (7,672) | 24,694 |
| | | Discovery East | 331244582 | 2004 Slide Kit Update for black box | | (24,153) | 55,762 | (24,153) | 0 |
| | | Discovery East | 991073833 | NADDI Executive Summary | | 432 | 4,658 | 432 | 0 |
| | | Discovery East | 991124978 | General Job Maintenance | | 122,500 | 0 | 99,508 | 22,992 |
| | | Discovery East | 991148129 | Methadone Review Article | | 6,890 | 0 | 6,849 | 41 |
| | | ŕ | | | | | 0 | 0 | 0 |
| SALES TR | SAINING | | | | | | | | |
| | | | | | (11,749) | (11,749) | 42,816 | (30,569) | 18,820 |
| | | G/ADVISORY | | | (11,749) (11,749) | (11,749) (11,749) | 42,816 42,816 | (30,569) | |
| 40000 | | G/ADVISORY | | Competitive News Update/Other | (11,749) (11,749) 0 | (11,749) (11,749) 0 | 42,816 42,816 32,226 | (30,569) (30,569) (7,274) | 18,820 18,820 7,274 |
| 40000 | TRAININ | G/ADVISORY BI Worldwide | 991053303 | Competitive News Update/Other Communications Plan | (11,749) | (11,749) | 42,816 | (30,569) | 18,820 |
| | TRAININ 544514 | | | Communications Plan | (11,749) 0 | (11,749) 0 | 42,816 32,226 32,226 | (30,569) (7,274) (7,274) 0 | 18,820 7,274 7,274 0 |
| 40000 | TRAININ | BI Worldwide | Est | Communications Plan Sales Force Advisory | (11,749) | (11,749) 0 (11,749) | 42,816 32,226 | (30,569) (7,274) (7,274) 0 (23,295) | 18,820 7,274 7,274 0 11,546 |
| | TRAININ 544514 | BI Worldwide Fanizzi | Est 331238235 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend | (11,749) 0 | (11,749) 0 (11,749) 11,546 | 42,816 32,226 32,226 10,590 | (30,569) (7,274) (7,274) 0 (23,295) 0 | 18,820 7,274 7,274 0 11,546 11,546 |
| | TRAININ 544514 | BI Worldwide | Est | Communications Plan Sales Force Advisory | (11,749) 0 | (11,749) 0 (11,749) | 42,816 32,226 32,226 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) | 18,820 7,274 7,274 0 11,546 11,546 (0) |
| 40000 | TRAININ 544514 544514 | BI Worldwide Fanizzi | Est 331238235 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend | (11,749) 0 (11,749) | (11,749) 0 (11,749) 11,546 (23,295) | 42,816 32,226 32,226 10,590 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 | 18,820 7,274 7,274 0 11,546 11,546 (0) 0 |
| | TRAININ 544514 544514 544514 | BI Worldwide Fanizzi Fanizzi | Est 331238235 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend | (11,749) 0 (11,749) 3,821,130 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 | 42,816 32,226 32,226 10,590 10,590 1,104,976 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 | 18,820 7,274 7,274 0 11,546 11,546 (0) 0 |
| 40000 DIRECT S | TRAININ 544514 544514 544514 SELLING NATION | BI Worldwide Fanizzi | Est 331238235 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards | (11,749) 0 (11,749) | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 | 18,820 7,274 7,274 0 11,546 11,546 (0) 0 1,998,620 381,866 |
| 40000 | TRAININ 544514 544514 544514 | BI Worldwide Fanizzi Fanizzi Fanizzi | Est 331238235 331244508 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits | (11,749) 0 (11,749) 3,821,130 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 | 42,816 32,226 32,226 10,590 10,590 1,104,976 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 | 18,820 7,274 7,274 0 11,546 11,546 (0) 0 1,993,520 381,866 (206) |
| 40000 DIRECT S | TRAININ 544514 544514 544514 SELLING NATION | BI Worldwide Fanizzi Fanizzi | Est 331238235 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards | (11,749) 0 (11,749) 3,821,130 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 3635.8 | 18,820 7,274 7,274 0 11,546 11,546 (0) 0 1,998,620 381,866 (206) -205.8 |
| 40000 DIRECT S 40000 | TRAININ 544514 544514 544514 SELLING NATION, 573001 | BI Worldwide Fanizzi Fanizzi Fanizzi | Est 331238235 331244508 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits Derse Disposal of Janssen Property | (11,749) 0 (11,749) 3,821,130 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 3430 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 3635.8 | 18,820 7,274 7,274 0 11,546 11,546 (0) 0 1,998,620 381,866 (206) -205.8 0 |
| 40000 DIRECT S | TRAININ 544514 544514 544514 SELLING NATION | BI Worldwide Fanizzi Fanizzi AL EXHIBITS Derse | Est 331238235 331244508 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits Derse Disposal of Janssen Property PRI-Med | (11,749) 0 (11,749) 3,821,130 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 3430 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 3635.8 0 7,706 | 18,820 7,274 7,274 0 11,546 (0) 0 1,998,620 381,866 (206) -205.8 0 |
| 40000 DIRECT S 40000 | TRAININ 544514 544514 544514 SELLING NATION, 573001 | BI Worldwide Fanizzi Fanizzi AL EXHIBITS Derse Pri Med | Est 331238235 331244508 991127136 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits Derse Disposal of Janssen Property PRI-Med Pri-Med South 2004 Booth | (11,749) 0 (11,749) 3,821,130 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 3430 7,706 3,332 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 3635.8 0 7,706 3,332 | 18,820 7,274 7,274 0 11,546 11,546 (0) 0 1,998,620 381,866 (206) -205.8 0 0 |
| 40000 DIRECT S 40000 | TRAININ 544514 544514 544514 SELLING NATION, 573001 | BI Worldwide Fanizzi Fanizzi AL EXHIBITS Derse | Est 331238235 331244508 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits Derse Disposal of Janssen Property PRI-Med | (11,749) 0 (11,749) 3,821,130 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 3430 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 3635.8 0 7,706 3,332 4,373 | 18,820 7,274 7,274 0 11,546 (0) 0 1,998,620 381,866 (206) -205.8 0 |
| 40000 DIRECT S 40000 | TRAININ 544514 544514 544514 SELLING NATION, 573001 | BI Worldwide Fanizzi Fanizzi AL EXHIBITS Derse Pri Med | Est 331238235 331244508 991127136 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits Derse Disposal of Janssen Property PRI-Med Pri-Med South 2004 Booth Pri-Med MIDWEST 2004 | (11,749) 0 (11,749) 3,821,130 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 3430 7,706 3,332 4,373 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 3635.8 0 7,706 3,332 4,373 0 | 18,820 7,274 7,274 7,274 0 11,546 11,546 (0) 0 1,998,620 381,866 (206) -205.8 0 0 0 |
| 40000 DIRECT S 40000 | TRAININ 544514 544514 544514 SELLING NATION, 573001 | BI Worldwide Fanizzi Fanizzi AL EXHIBITS Derse Pri Med | Est 331238235 331244508 991127136 991120489 991051948 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits Derse Disposal of Janssen Property PRI-Med Pri-Med South 2004 Booth Pri-Med MIDWEST 2004 Exhibits | (11,749) 0 (11,749) 3,821,130 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 3430 7,706 3,332 4,373 681,764 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,731 311,033 3,636 3635.8 0 7,706 3,332 4,373 0 | 18,820 7,274 7,274 0 11,546 11,546 (0) 0 1,998,620 381,866 (206) -205.8 0 0 0 382,072 |
| 40000 DIRECT S 40000 | TRAININ 544514 544514 544514 SELLING NATION, 573001 | BI Worldwide Fanizzi Fanizzi AL EXHIBITS Derse Pri Med | Est 331238235 331244508 991127136 991127489 991051948 991127842 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits Derse Disposal of Janssen Property PRI-Med Pri-Med South 2004 Booth Pri-Med MIDWEST 2004 Exhibits AAPM American Academy of Pain Medicine | (11,749) 0 (11,749) 3,821,130 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 3430 7,706 3,332 4,373 681,764 149,400 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 3635.8 0 7,706 3,332 4,373 0 299,692 | 18,820 7,274 7,274 0 11,546 11,546 (0) 0 1,998,620 381,866 (206) -205.8 0 0 0 382,072 44,053 |
| 40000 DIRECT S 40000 | TRAININ 544514 544514 544514 SELLING NATION, 573001 | BI Worldwide Fanizzi Fanizzi AL EXHIBITS Derse Pri Med | Est 331238235 331244508 991127136 991120489 991051948 | Communications Plan Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits Derse Disposal of Janssen Property PRI-Med Pri-Med South 2004 Booth Pri-Med MIDWEST 2004 Exhibits AAPM American Academy of Pain Medicine American Geriatrics Society | (11,749) 0 (11,749) 3,821,130 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 3430 7,706 3,332 4,373 681,764 149,400 12,566 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 3635.8 0 7,706 3,332 4,373 0 299,692 105,347 1,677 | 18,820 7,274 7,274 7,274 0 11,546 11,546 (0) 0 1,998,620 381,866 (206) -205.8 0 0 0 382,072 44,053 10,889 |
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| 40000 DIRECT S 40000 | TRAININ 544514 544514 544514 SELLING NATION, 573001 | Bl Worldwide Fanizzi Fanizzi AL EXHIBITS Derse Pri Med Pri Med Pri Med Derse Derse | 991127136 991127445 991127489 991051948 991135838 991056730 991080473 991078648 | Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits Derse Disposal of Janssen Property PRI-Med Pri-Med South 2004 Booth Pri-Med MIDWEST 2004 Exhibits AAPM American Academy of Pain Medicine American Geriatrics Society American Geriatrics Society American Medical Directors Association (AMDA) American Medical Directors Association (AMDA) Medical Info Booth American Pain Society (APS) American Society of Consultant Pharmacists - Annual Meeting (ASCP) Me American Society of Consultant Pharmacists - Annual Meeting (ASCP) Me American Society of Consultant Pharmacists - Annual Meeting (ASCP) Mic National Association of Directors of Nursing Administration in LTC (NADO National Conference for Nurse Practitioners (NCNP) National Medical Assocation (NMA) American Academy of Physical Medicine and Rehabilitation (AAPPM) American College of Rheumatology | (11,749) 0 (11,749) 3,821,130 750,000 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 3430 7,706 3,332 4,373 681,764 149,400 12,566 5,633 11,282 2,250 178,000 39,431 2,584 25,569 2,020 2,020 6,545 13,000 7,844 7,095 10,148 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 3635.8 0 7,706 3,332 4,373 0 299,692 105,347 1,677 0 13,337 1,144 0 23,773 1,526 0 0 0 0 2,025 3,318 2,450 0 2,400 | 18,820 7,274 7,274 7,274 7,274 0 11,546 11,546 (0) 0 1,993,520 381,866 (206) -205.8 0 0 0 382,072 44,053 10,889 5,633 (2,055) 1,106 178,000 15,658 1,058 25,569 2,020 2,020 4,520 9,682 5,394 7,095 7,748 |
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| 40000 DIRECT S 40000 | TRAININ 544514 544514 544514 SELLING NATION, 573001 | Bl Worldwide Fanizzi Fanizzi AL EXHIBITS Derse Pri Med Pri Med Pri Med Derse Derse | 991127136 991127136 991127489 991051948 991127842 991074788 991056730 991080473 991080473 991078648 991127189 | Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits Derse Disposal of Janssen Property PRI-Med Pri-Med South 2004 Booth Pri-Med MIDWEST 2004 Exhibits AAPM American Academy of Pain Medicine American Geriatrics Society American Geriatrics Society Medical Info Booth American Medical Directors Association (AMDA) American Medical Directors Association (AMDA) American Medical Directors Association (AMDA) Medical Info Booth American Pain Society (APS) American Society of Consultant Pharmacists - Annual Meeting (ASCP) Me American Society of Consultant Pharmacists - Annual Meeting (ASCP) Me American Society of Consultant Pharmacists - Annual Meeting (ASCP) Mic National Association of Directors of Nursing Administration in LTC (NADO National Conference for Nurse Practitioners (NCNP) National Medical Association (NMA) American Academy of Hospice and Palliative Medicine (AAHPM) American Society of Clinical Oncology American Society of Pain Management Nurses (ASPMN) | (11,749) 0 (11,749) 3,821,130 750,000 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 3430 7,706 3,332 4,373 681,764 149,400 12,566 5,633 11,282 2,250 178,000 39,431 2,584 25,569 2,020 2,020 6,545 13,000 7,844 7,095 10,148 51,800 32,584 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 3635.8 0 7,706 3,332 4,373 0 299,692 105,347 1,677 0 13,337 1,144 0 23,773 1,526 0 0 0 2,025 3,318 2,450 0 0 47,252 | 18,820 7,274 7,274 7,274 7,274 0 11,546 11,546 (0) 0 1,993,620 381,866 (206) -205.8 0 0 0 0 382,072 44,053 10,889 5,633 (2,055) 1,106 178,000 15,658 1,058 25,569 2,020 2,020 2,020 2,020 4,520 9,682 5,394 7,095 7,748 51,800 (14,668) |
| 40000 DIRECT S 40000 | TRAININ 544514 544514 544514 SELLING NATION, 573001 | Bl Worldwide Fanizzi Fanizzi AL EXHIBITS Derse Pri Med Pri Med Pri Med Derse Derse | 991127136 991127136 991127489 991051948 991127842 991074788 991135838 991056730 991080473 991080473 991074788 991127149 | Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits Derse Disposal of Janssen Property PRI-Med Pri-Med South 2004 Booth Pri-Med MIDWEST 2004 Exhibits AAPM American Academy of Pain Medicine American Geriatrics Society American Geriatrics Society American Geriatrics Society American Medical Directors Association (AMDA) American Medical Directors Association (AMDA) Medical Info Booth American Pain Society (APS) American Society of Consultant Pharmacists - Annual Meeting (ASCP) Me American Society of Consultant Pharmacists - Annual Meeting (ASCP) Me American Society of Consultant Pharmacists - Annual Meeting (ASCP) Mic National Association of Directors of Nursing Administration in LTC (NADO National Conference for Nurse Practitioners (NCNP) National Medical Assocation (NMA) American Academy of Hospice and Palliative Medicine (AAHPM) American College of Rheumatology American Society of Clinical Oncology American Society of Pain Management Nurses (ASPMN) International Conference on Pain and Chemical Dependency (PMCD) | (11,749) 0 (11,749) 3,821,130 750,000 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 3430 7,706 3,332 4,373 681,764 149,400 12,566 5,633 11,282 2,250 178,000 39,431 2,584 25,569 2,020 2,020 6,545 13,000 7,844 7,095 10,148 51,800 32,584 6,000 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 3635,8 0 7,706 3,332 4,373 0 299,692 105,347 1,677 0 13,337 1,144 0 23,773 1,526 0 0 0 0 2,025 3,318 2,450 0 2,400 0 47,252 10,487 | 18,820 7,274 7,274 7,274 7,274 0 11,546 11,546 (0) 0 1,993,520 381,866 (206) -205.8 0 0 0 0 382,072 44,053 10,889 5,633 (2,055) 1,106 178,000 15,658 1,058 25,569 2,020 2,020 2,020 4,520 9,682 5,394 7,095 7,748 51,800 (14,668) (4,487) |
| 40000 DIRECT S 40000 | TRAININ 544514 544514 544514 SELLING NATION, 573001 | Bl Worldwide Fanizzi Fanizzi AL EXHIBITS Derse Pri Med Pri Med Pri Med Derse Derse | 991127136 991127136 991127489 991051948 991127842 991074788 991056730 991080473 991080473 991078648 991127189 | Sales Force Advisory Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards - 2002/2003 prespend 2003 Rep advisory boards Misc. exhibits Derse Disposal of Janssen Property PRI-Med Pri-Med South 2004 Booth Pri-Med MIDWEST 2004 Exhibits AAPM American Academy of Pain Medicine American Geriatrics Society American Geriatrics Society Medical Info Booth American Medical Directors Association (AMDA) American Medical Directors Association (AMDA) American Medical Directors Association (AMDA) Medical Info Booth American Pain Society (APS) American Society of Consultant Pharmacists - Annual Meeting (ASCP) Me American Society of Consultant Pharmacists - Annual Meeting (ASCP) Me American Society of Consultant Pharmacists - Annual Meeting (ASCP) Mic National Association of Directors of Nursing Administration in LTC (NADO National Conference for Nurse Practitioners (NCNP) National Medical Association (NMA) American Academy of Hospice and Palliative Medicine (AAHPM) American Society of Clinical Oncology American Society of Pain Management Nurses (ASPMN) | (11,749) 0 (11,749) 3,821,130 750,000 | (11,749) 0 (11,749) 11,546 (23,295) 3,020,400 692,900 3,430 3430 7,706 3,332 4,373 681,764 149,400 12,566 5,633 11,282 2,250 178,000 39,431 2,584 25,569 2,020 2,020 6,545 13,000 7,844 7,095 10,148 51,800 32,584 | 42,816 32,226 32,226 10,590 10,590 1,104,976 0 | (30,569) (7,274) (7,274) (7,274) 0 (23,295) 0 (23,295) 0 1,021,781 311,033 3,636 3635.8 0 7,706 3,332 4,373 0 299,692 105,347 1,677 0 13,337 1,144 0 23,773 1,526 0 0 0 2,025 3,318 2,450 0 0 47,252 | 18,820 7,274 7,274 7,274 7,274 0 11,546 11,546 (0) 0 1,993,620 381,866 (206) -205.8 0 0 0 0 382,072 44,053 10,889 5,633 (2,055) 1,106 178,000 15,658 1,058 25,569 2,020 2,020 2,020 2,020 4,520 9,682 5,394 7,095 7,748 51,800 (14,668) |

Case: 1:17-md-02804-DAP DOC #: 2313-83 Filed: 08/14/19 4 of 10. PageID #: 369755

| | | PME's and SCM spending | DO # | DDG IFOT DESCRIPTION | 2004 PURCET | DO VALUE in 0001 | 0000 40001141.0 | Spent or Accrued | Committed LEFT TO SPEND on PO |
|--------|--------|-------------------------|-----------|--|-------------|------------------|-----------------|------------------|----------------------------------|
| EPT | ACCT | VENDOR | PO # | PROJECT DESCRIPTION | 2004 BUDGET | PO VALUE in 2004 | 2003 ACCRUALS | YTD ACTUALS | LEFT TO SPEND on PC |
| AND TO | OTAL | | | | 24,100,000 | 19,125,834 | 2,217,073 | 11,578,533 | 7,547,301 |
| | | | | Nurse Practitioner Symposium (NPS) | _1,100,000 | 2,759 | _,, | 0 | 2,759 |
| | | | | American Society of Health System Pharmacists | | 725 | | 725 | 2,700 |
| | | | | American Association of Physicians of Indian Origin | | 1,200 | | 1,200 | 0 |
| | | | | 7 mondan 7 to octobation of 1 mondan origin | | 1,200 | | 0 | 0 |
| | | | X13688VC | Shipping charges - need full description | | 1,758 | | 1,758 | 0 |
| | | Derse | | #4000 - Storage of Exhibit Property | | 4,526 | | 4,526 | 0 |
| | | Derse | 991127188 | Derse Quarterly Storage Charge | | 4,845 | | 4,845 | 0 |
| | | Derse | 991127188 | 2004 Puerto Rico Regional Graphic Panels | | 4,645 | | 4,645 | 0 |
| | | Derse | 991156300 | | | | | | |
| | | _ | | Corpay Solutions | | 20,264 | | 20,363 | (99) |
| | | Derse | 991127191 | | | 890 | | 890 | 0 |
| | | | L46230VN | | | 8,848 | | 8,848 | 0 |
| | | | X13729VC | | | 524 | | 524 | 0 |
| | | Misc May Exhibits | | Misc May Exhibits | | 2,693 | | 2,693 | CC |
| | | IONAL LIT | | | 500,000 | 379,074 | 135,321 | 329,850 | 49,224 |
| 0000 | 572000 | | | Professional Literature - Production | 500,000 | 379,074 | 135,321 | 329,850 | 49,224 |
| | | Discovery East | 331239122 | PADT progress Guidebook | | 50,766 | 48,683 | 29,693 | 21,073 |
| | | Luz Inc. | | Spanish Patient Q&A DR-848S | | 1,458 | 0 | 0 | 1,458 |
| | | Raad Graphic Arts | | Spanish Q&A DR-848S | | 10,465 | 0 | 0 | 10,465 |
| | | Printing Methods Inc. | 991062679 | Duragesic Large PI's | | (106) | 0 | 0 | (106) |
| | | Printing Methods Inc. | 991065909 | Small Folded PI's | | (452) | 0 | 0 | (452) |
| | | Printing Methods Inc. | 91097247 | Spanish PI Large | | 1,944 | 0 | 2,061 | (117) |
| | | Mansfield Press, Inc. | 991065907 | Duragesic wheel folder with Magnet DR-856 | | (85) | 0 | 0 | (85) |
| | | British Medical Journal | 991064873 | Reprint of the Laurie Allen paper | | 43 | 0 | 0 | 43 |
| | | Elsevier | 991069345 | Reproduction of the Milligan, Simpson and Nuget Reprints | | 3,191 | 53,189 | 3,191 | 0 |
| | | Raad Graphic Arts | 991080271 | Serum Level Chart DR-715R (2500) | | 440 | 7,330 | 440 | 0 |
| | | Raad Graphic Arts | | Serum Level Chart DR-715R (1000) | | 6,095 | 0 | 0 | 6,095 |
| | | Printing Methods Inc. | 991080266 | Small Folded Pl's (130,000) | | 441 | 7,348 | 441 | 0 |
| | | Mansfield Press, Inc. | 991080851 | Rep. Compendium DR-896 | | 2,799 | 8,970 | (8,970) | 11,769 |
| | | Contemporary Graphics | 991089288 | Pharmacy Detail Aid DR-895 | | 0 | 7,251 | 0 | 0 |
| | | Promotions by Design | 991113410 | DR-911 Write on Wipe off Board | | 181,394 | 0 | 181,394 | 0 |
| | | Color Film Corporation | | Conversion Calculator CD-Rom & Label | | 5,825 | 0 | 0 | 5,825 |
| | | Mansfield Press, Inc. | 991111407 | DR-903 Enrollment Voucher Tear Pad (10,000) | | 30,594 | 0 | 30,594 | 0 |
| | | Mansfield Press, Inc. | 991133283 | Functionality Assesment Guide | | 23,865 | 0 | 25,520 | (1,655) |
| | | RGA | 991069610 | Reprint Carriers (Nugent, Milligan, Allan, Simpson) | | (2,550) | 2,550 | (2,550) | 0 |
| | | RGA | 991135021 | 3P's Pharmacy shelf talkers with magnet | | 37,020 | 2,000 | 38,198 | (1,178) |
| | | RGA | 331133021 | or or namiacy shell talkers with magnet | | 23,378 | | 23,378 | (1,176) |
| | | RGA | | Pl's for Nugent, Milligan, & Simpson Reprint Carriers | | 2,550 | | 23,376 | 2,550 |
| | | KGA | 991105381 | Duragesic Serum Level charts | | 2,550 | | | |
| | | | 991105381 | Duragesic Serum Level charts | | | | 6,461 | (6,461) |

Case: 1:17-md-02804-DAP DOC #: 2313-83 Filed: 08/14/19 5 of 10. PageID #: 369756

** Report excludes Regional PME's and SCM spending

DEPT ACCT VENDOR PO# PROJECT DESCRIPTION 2004 BUDGET PO VALUE in 2004 2003 ACCRUALS YTD ACTUALS LEFT TO SPEND on PO's

| DEPT | ACCT | VENDOR | PO# | PROJECT DESCRIPTION | 2004 BUDGET | PO VALUE in 2004 | 2003 ACCRUALS | YTD ACTUALS | LEFT TO SPEND ON PO |
|---------|----------------------------|---|--|---|------------------------------|---|--|---|--|
| AND TOT | TAL | | | | 24.100,000 | 19,125,834 | 2.217.073 | 11,578,533 | 7,547,301 |
| | PROMO | OTIONAL AIDS | | | 1,358,321 | 1,053,125 | 919,545 | 139,998 | 913,127 |
| | | | | | | | | 0 | 0 |
| 0000 | 577000 | | | Cycle I Materials (production costs) | 280,969 | 280,969 | 580,414 | (41,576) | 322,545 |
| | | Mansfield Press | 991062711 | Duragesic Patch Application PADS (50 English & 50 Spanish)/ Cycle 3 | | 639 | 8,006 | (8,006) | 8,645 |
| | | RGA Reproductions | 991058803 | Dosage Conversion Wall Chart/ Cycle 3 | | 680 | 11,329 | 680 | 0 |
| | | Raad Graphic Arts | 991084188 | Pharmacy Shelf Talker DR-882 (50,000) | | 3,346 | 53,235 | 3,346 | 0 |
| | | Discovery East | 991065910 | Nursing Clinical Management Seminar | | 9,658 | 54,085 | (54,085) | 63,743 |
| | | Medical Economics/Thomson P | 991072143 | Duragesic PDR CD-Rom | | 1,493 | 24,875 | 1,599 | (106) |
| | | Thomas Direct | 991073521 | Tape Flag Book | | 2,237 | 69,993 | 2,237 | (0) |
| | | East West Connection | 991075157 | Tri Highlighter Set | | | 31,973 | (31,973) | 31,973 |
| | | East West Connection | 991073519 | Disposable Tissue Packs | | 12,187 | 0 | 12,187 | 0 |
| | | Thomas Direct | 991075155 | Coffee Tumbler with Raisede Patch Shapes | | (8,880) | 161,228 | (161,228) | 152,348 |
| | | Thomas Direct | 991072368 | Post It Note Pad | | 2,321 | 35,491 | 2,321 | 0 |
| | | McGraw-Hill | 991096455 | Post Graduate Notes DR-889 (Production of 122,000) | | 0 | 130,200 | 0 | (0) |
| | | Thomas Direct | 991133284 | Reps Choice Cycle 1 - 2003 | | 22,069 | | 22,070 | (1) |
| | | Triple I | 991084186 | Pain Management Prescribing Guide | | 176,000 | | 110,187 | 65,813 |
| | | TG Communications | 991044028 | Blanket PO for Agency Fees | | 1,376 | 0 | 0 | 1,376 |
| | | Contemporary Graphics | 991157729 | Revised Pharmacy Detail Aid | | 4,843 | | 6,089 | (1,246) |
| | | MMT Solutions Inc | 991139717 | Duragesic Role-Play Video | | 53,000 | | 53,000 | 0 |
| 2000 | F77000 | | | Orale II Meteriale 2004 (Production ands) | 77 000 | 77.750 | • | 93,559 | 0 |
| 0000 | 577000 | Mansfield Press | 991130705 | Cycle II Materials 2004 (Production costs) Cycle 2 Detial Aid | 77,000 | 77,758 22,252 | 0 | 93,559 22,252 | (15,802) 0 |
| | | DevCom A Princeton Partners G | 991135861 | Conversion Calculator | | 46,950 | | 64,256 | (17,306) |
| | | Digital Express | 991133001 | Making Connections Flashcard 01DR943 | | 46,950 665 | | 04,256 | (17,306) |
| | | Laura Crooks, RN | | Honoraria | | 1,000 | | 1,000 | 0 |
| | | James Otis, MD | | Honoraria | | 3,000 | | 3,000 | 0 |
| | | Stuart Eisenberg R.Ph | | Honoraria | | 1,000 | | 1,000 | 0 |
| | | Richard Brown MD | | Honoraria & Travel Expenses | | 2,051 | | 2,051 | 0 |
| | | Theodore Cicero PHD | | Travel Expenses | | 840 | | 0 | 840 |
| | | Theodole Cicelo FIID | | Haver Expenses | | 640 | | 0 | 840 |
| | | | | | | | | 0 | 0 |
| 0000 | 577000 | | | Cycle III | 300,000 | 141,230 | 27,353 | 5,456 | 135,775 |
| | 0 | Printing Methods, Inc. | 991043490 | Hospital Slim Jim 2M | 000,000 | 0 | 21,000 | 0 | 0 |
| | | RGA | 991043935 | DR 850 file card 200M | | 285 | | 0 | 285 |
| | | Mansfield Press | 331244414 | DR-835 - bread art campaign | | (125) | | 0 | (125) |
| | | Tenco Assemblies Inc. | 991073520 | Repackaging of Promotional Giveaways | | (373) | | 197 | (570) |
| | | Thomas Direct | 991076165 | Latte Mug (10,000) | | (/ | 27,353 | 2,169 | (2,169) |
| | | Thomas Direct | 991072367 | Reps choice cycle 3 - 2003 | | 127 | | 0 | 127 |
| | | Seven | 991081324 | 2004 Blanket P.O. for small jobs & agency fees | | 50,000 | | 3,090 | 46,910 |
| | | DevCom A Princeton Partners G | 991135861 | Dosage Conversion Calculator 01DR596R | | 52,255 | | 0 | 52,255 |
| | | Pictorial Offset Corp | | Duragesic Pl's - 1 million | | 39,060 | | 0 | 39,060 |
| | | | | g | | 22,022 | | 0 | 0 |
| 0000 | 577000 | McKesson | | Coupons | 200,000 | 200,000 | 59,070 | 68,640 | 131,360 |
| | | | | | , | 200,000 | 59,070 | 68,640 | 131,360 |
| | | | | | | | | 0 | 0 |
| 2000 | | | | 10.5 B.() | 450.000 | | | • | 2,816 |
| JUUU | 577000 | | | 12.5mg Patch | 150,000 | 2,816 | 0 | 0 | |
| 0000 | 577000 | KPR | 991185633 | 12.5mg Patch 12mcg Patch Messages - Creative Account | 150,000 | 2,816 2,816 | 0 | 0 | 2,816 |
| 0000 | 577000 | | 991185633 | | 150,000 | | 0 | | |
| | 577000 577000 | KPR Alz a | 991185633 | | 136,000 | 2,816 136,000 | 0 | 0 0 0 | 2,816 0 136,000 |
| | | KPR | 991185633 | 12mcg Patch Messages - Creative Account | · | 2,816 | | 0 0 | 2,816 0 |
| 0000 | 577000 | KPR Alza Alza | 991185633 | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch | 136,000 | 2,816 136,000 136,000 | 0 | 0 0 0 0 | 2,816 0 136,000 136,000 0 |
| 0000 | | KPR Alza Alza Triple | | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch Cliniforms | · | 2,816 136,000 136,000 56,597 | 0 18,945 | 0 0 0 0 0 0 1,137 | 2,816 0 136,000 136,000 0 55,460 |
| 000 | 577000 | KPR Alza Alza | 991185633 991188082 | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch | 136,000 | 2,816 136,000 136,000 | 0 | 0 0 0 0 0 1,137 1,137 | 2,816 0 136,000 136,000 0 55,460 55,460 |
| 000 | 577000 | KPR Alza Alza Triple | | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch Cliniforms | 136,000 | 2,816 136,000 136,000 56,597 | 0 18,945 | 0 0 0 0 0 1,137 1,137 | 2,816 0 136,000 136,000 0 55,460 55,460 0 |
| 000 | 577000 577000 | KPR Alza Alza Alza Triple MediMedia | | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch Cliniforms Patient Record Chart Ads | 136,000 | 2,816 136,000 136,000 56,597 56,597 | 0 18,945 18,945 | 0 0 0 0 0 1,137 1,137 0 | 2,816 0 136,000 136,000 0 55,460 55,460 0 |
| 0000 | 577000 | KPR Alza Alza Alza Triple MediMedia | 991188082 | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch Cliniforms Patient Record Chart Ads Rx Pads | 136,000 | 2,816 136,000 136,000 56,597 56,597 144,973 | 0 18,945 | 0 0 0 0 0 1,137 1,137 0 0 | 2,816 0 136,000 136,000 0 55,460 55,460 0 0 |
| 0000 | 577000 577000 | KPR Alza Alza Alza Triple MediMedia | | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch Cliniforms Patient Record Chart Ads | 136,000 | 2,816 136,000 136,000 56,597 56,597 144,973 144,973 | 0 18,945 18,945 | 0 0 0 0 0 1,137 1,137 0 0 | 2,816 0 136,000 136,000 0 55,460 55,460 0 0 144,973 |
| 0000 | 577000 577000 | KPR Alza Alza Alza Triple MediMedia | 991188082 | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch Cliniforms Patient Record Chart Ads Rx Pads | 136,000 | 2,816 136,000 136,000 56,597 56,597 144,973 | 0 18,945 18,945 | 0 0 0 0 0 1,137 1,137 0 0 0 | 2,816 0 136,000 136,000 0 55,460 0 0 144,973 144,973 |
| 0000 | 577000 577000 577000 | KPR Alza Alza Alza Triple MediMedia Triple MediMedia | 991188082 | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch Cliniforms Patient Record Chart Ads Rx Pads Rx Pads | 136,000 56,597 144,973 | 2,816 136,000 136,000 56,597 56,597 144,973 0 | 0 18,945 18,945 0 | 0 0 0 0 0 1,137 1,137 0 0 0 0 | 2,816 0 136,000 136,000 0 55,460 55,460 0 0 144,973 144,973 |
| 0000 | 577000 577000 | KPR Alza Alza Alza Triple MediMedia Triple MediMedia | 991188082 991188125 | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch Cliniforms Patient Record Chart Ads Rx Pads Rx Pads PIPM | 136,000 | 2,816 136,000 136,000 136,000 56,597 56,597 144,973 0 12,782 | 0 18,945 18,945 0 | 0 0 0 0 1,137 1,137 0 0 0 0 12,782 | 2,816 0 136,000 136,000 0 55,460 55,460 0 0 144,973 144,973 0 0 |
| | 577000 577000 577000 | KPR Alza Alza Alza Triple MediMedia Triple MediMedia MediMedia | 991188082 991188125 991075154 | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch Cliniforms Patient Record Chart Ads Rx Pads Rx Pads PIPM Patient Pak production & assembly | 136,000 56,597 144,973 | 2,816 136,000 136,000 136,000 56,597 56,597 144,973 144,973 0 12,782 12,782 | 0 18,945 18,945 0 233,763 210,532 | 0 0 0 0 0 1,137 1,137 0 0 0 0 0 12,782 | 2,816 0 136,000 136,000 0 55,460 55,460 0 0 144,973 144,973 0 0 |
| 0000 | 577000 577000 577000 | KPR Alza Alza Alza Triple MediMedia Triple MediMedia Mansfield Press Mansfield Press | 991188082 991188125 991075154 991072037 | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch Cliniforms Patient Record Chart Ads Rx Pads Rx Pads Rx Pads PiPM Patient Pak production & assembly Patient Pak Enrollment Voucher Pads | 136,000 56,597 144,973 | 2,816 136,000 136,000 56,597 56,597 144,973 144,973 0 12,782 12,782 0 | 0 18,945 18,945 0 | 0 0 0 0 1,137 1,137 0 0 0 0 0 12,782 12,782 | 2,816 0 136,000 136,000 0 55,460 55,460 0 0 144,973 144,973 0 0 0 |
| 0000 | 577000 577000 577000 | KPR Alza Alza Alza Triple MediMedia Triple MediMedia MediMedia | 991188082 991188125 991075154 | 12mcg Patch Messages - Creative Account Demo Patches Duragesic 50 Demo. Pouch Cliniforms Patient Record Chart Ads Rx Pads Rx Pads PIPM Patient Pak production & assembly | 136,000 56,597 144,973 | 2,816 136,000 136,000 136,000 56,597 56,597 144,973 144,973 0 12,782 12,782 | 0 18,945 18,945 0 233,763 210,532 | 0 0 0 0 0 1,137 1,137 0 0 0 0 0 12,782 | 2,816 0 136,000 136,000 0 55,460 55,460 0 0 144,973 144,973 0 0 |

Case: 1:17-md-02804-DAP DOC #: 2313-83 Filed: 08/14/19 6 of 10. PageID #: 369757

** Report excludes Regional PME's and SCM spending

DEPT ACCT VENDOR PO # PROJECT DESCRIPTION 2004 BUDGET PO VALUE in 2004 2003 ACCRUALS YTD ACTUALS LEFT TO SPEND on PO's

| DEPT | ACCT | VENDOR | PO# | PROJECT DESCRIPTION | 2004 BUDGET | PO VALUE in 2004 | 2003 ACCRUALS | YTD ACTUALS | LEFT TO SPEND on Po |
|--------|---------------|-----------------------------|------------|---|------------------------------------|------------------|---------------|--------------|---------------------|
| • | | | | | ~~~~~ | 10.100.001 | | 44.550.500 | |
| RAND T | OTAL | | | | 24,100,000 | 19,125,834 | 2,217,073 | 11,578,533 | 7,547,301 |
| DI | DEMILIMS & DD | RIZES (GIVEAWAYS) | | | 917.914 | 620.531 | 3,835 | 0 116.033 | 0 504.498 |
| 40000 | 778000 | IZEO (OIVEAVATO) | | Promo Items | 917,914 | 620,531 | 3,835 | 116,033 | 504,498 |
| | | Thomas Direct | 991043492 | Pinnacles Coffee Mug (500) | , | 520 | 2,000 | 0 | 520 |
| | | Direct Medical Resources | 331244560 | DR 546 - Duragesic Lunch Kits | | (101) | | 0 | (101) |
| | | Piccari Press Inc. | 991044023 | Duragesic 18 month calendar - Prodcuction of 50,000 Calendar | s with clear seal PI on outside ba | (316) | | 0 | (316) |
| | | Promotions by Design | 991044024 | Duragesic 18 month calendar - Creativity and project Manageme | | (353) | | 0 | (353) |
| | | Direct Medical Resources | 331241912 | DR-680 Translucent Bags - 200M @ .14 | | 417 | | 0 | 417 |
| | | | | 918 Duragesic Canvas Tote bags (1000) | | (323) | | 0 | (323) |
| | | Raad Graphic Arts | 991090499 | Duragesic Holiday cards - 2003 | | 230 | 3,835 | 230 | 0 |
| | | TG Communications | 991140510 | Blanket PO - 2004 | | 5,000 | | 1,020 | 3,980 |
| | | Thomas Direct | PME 3/5/04 | Bic Ice Pens | | 245,700 | | 0 | 245,700 |
| | | Fanizzi | 991147415 | American Pain Society Booth Give-a-ways | | 7,020 | | 7,441 | (421) |
| | | Compas Inc | 991174099 | OuterBanks Pique Polo - Emerald Green Golf Shirt | | 1,446 | | 1,608 | (161) |
| | | Compas Inc | 991174100 | Jerzees T-Shirts for National Meeting | | 1,755 | | 1,941 | (186) |
| | | Thomas Direct Sales | | OGIO Layover Bag 01DR964 | | 38,942 | | 0 | 38,942 |
| | | Thomas Direct Sales | 991174333 | Reps Choice 2004 Fulfillment | | 31,100 | | 17,946 | 13,154 |
| | | East/West | 991093939 | Silver Metal Frames (1,000) | | 87,105 | | 85,848 | 1,257 |
| | | Thomas Direct | | 01DR970 Wide Body Pen | | 202,387 | | 0 | |
| | | | | PREMIUMS | 500,000 | | | 0 | 0 |
| | | IRECT/OTHER | | | 244,895 | 239,895 | 46,275 | 93,301 | 146,594 |
| 0000 | 791005 | | | Duragesic Promotion Response | 191,000 | 191,000 | 46,275 | 49,275 | 141,725 |
| | | | | Omnicare charge in - placeholder | | 185,000 | 46,275 | 46,275 | 138,725 |
| | | U.S. Healthcare Consult | 991046994 | Consultation re post patent strategic planning | | 6,000 | -, | 3,000 | 3,000 |
| | | | | 22 | | 5,555 | | 0 | 0 |
| | | | | | | | | 0 | 0 |
| 0000 | 791005 | | | Incentive | 13,895 | 13,895 | 0 | 13,895 | 0 |
| 0000 | 751000 | Infranco Moore Group | 331244610 | Race to 1BB | 10,000 | 13.895 | | 13,895 | 0 |
| | | illianco illocio Group | 001211010 | 1446 10 122 | | 10,000 | | 0 | 0 |
| 0000 | 791005 | Discovery East | | Pain Chronicles II | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | • | 0 | 0 |
| | | | | | | | | 0 | 0 |
| 0000 | 791005 | Resc/Catalina/Physicians In | teractive | Healthresources-Pharmacy Program | 25,000 | 25,000 | 0 | 25,000 | 0 |
| | | • | | | -, | | | 0 | 0 |
| | | Catalina Health Resources | 991125038 | Customized Message to Pharmacists | | 25,000 | | 25,000 | 0 |
| | | | | <u>.</u> | | | | 0 | 0 |
| 10000 | 791005 | | | No Charges | 0 | 0 | 0 | 131 | (131) |
| | | | | Misc. No Charge | | 0 | | 131 | (131) |
| | | | | | | | | 0 | 0 |
| 0000 | 791005 | | | Membership Fees | 15,000 | 10,000 | 0 | 5,000 | 5,000 |
| | | ASPMN | | ASPMN membership | | 0 | | 0 | 0 |
| | | AAPM | 991187939 | Corporate Membership | | 5,000 | | 0 | 5,000 |
| | | APS | 4377625 | APS 2004 annual membership | | 5,000 | | 5,000 | 0 |
| | | | | | | | | 0 | 0 |
| 0000 | 791005 | | | Unidentified Prespend/Accelerator Contest | 0 | 0 | 0 | 0 | 0 |
| | | | | | | 0 | | 0 | 0 |
| | | | | | | | | 0 | 0 |
| 0000 | 791005 | | | Managers Meeting/ other company meetings | 0 | 0 | 0 | 0 | 0 |
| | | | | | | 0 | | 0 | 0 |
| | | | | | | | | 0 | 0 |
| | | CT - STRATEGIC- | | | 50,000 | 34,875 | 0 | 31,565 | 3,310 |
| 0000 | 791005 | | | Direct to Patient | 50,000 | 34,875 | 0 | 31,565 | 3,310 |
| | | Gordian Health Systems | 331243673 | Pricing Grid | | 29,617 | | 31,565 | (1,948) |
| | | KPR | 991057667 | Marketing Connections Violator on existing Bread Ad | | 0 | | 0 | 0 |
| | | Thomas Direct | | To Do List tearpads for Making Connections program | | 5,258 | | 0 | 5,258 |
| | | | | | | | | 0 | 0 |
| 0000 | 791005 | | | Competitive Blunting | 0 | 0 | 0 | 0 | 0 |
| | | | | - | | | | 0 | 0 |
| 10000 | 791005 | | | Strategic Plan Issue Mgt | 0 | 0 | 0 | 0 | 0 |
| | | Fanizzi | 991046217 | Internal meeting | | 0 | | 0 | 0 |
| | | | | - | | | | 0 | 0 |

Case: 1:17-md-02804-DAP DOC #: 2313-83 Filed: 08/14/19 7 of 10. PageID #: 369758

| DEPT | ACCT | ME's and SCM spending VENDOR | PO # | PROJECT DESCRIPTION | 2004 BUDGET | PO VALUE in 2004 | 2003 ACCRUALS | Spent or Accrued YTD ACTUALS | Committed LEFT TO SPEND on PO |
|----------|-----------------|------------------------------|------------------------|--|-------------|---------------------|---------------|------------------------------|----------------------------------|
| * | | · | | | | • | | | |
| RAND T | OTAL | | | | 24,100,000 | 19,125,834 | 2,217,073 | 11,578,533 | 7,547,301 |
| | | | | | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | 0 0 | |
| ION-PER | SONAL SELL | ING | | | 947,756 | 937,308 | 15,330 | 480,467 | 456,841 |
| ION-I EN | PUBLIC RE | | | | 450,000 | 442,265 | 0 | 75,410 | 366,855 |
| 40000 | 613005 | LATIONS | | PR Programs | 450,000 | 442,265 | 0 | 75,410 | 366,855 |
| 40000 | 010000 | | | Corpay - IC Charge | 400,000 | 57 | | 0 | 57 |
| | | GYMR | 331243220 | 2003 Public Relations Campaign | | 15,288 | | 15,288 | 0 |
| | | GYMR | 991154869 | Public Relations | | 426,920 | | 60,122 | 366,798 |
| | | · · · · · · · | 001101000 | T don't Notation | | .20,020 | | 0 | 0 |
| DI | RECT MAIL - Non | Personal selling | | | 497,756 | 495,043 | 15,330 | 405,057 | 89,986 |
| 40000 | 785000 | 3 | | Direct Mail | 480,000 | 477.287 | 15,330 | 372,37 | 104,909 |
| | | RediMail | 331243316 | 2003 DTP program fulfillment | | 100,006 | 15,330 | 22,51 | 77,491 |
| | | Redi-Mail | 991134160 | Duragesic 2004 Fulfillment Program | | 76,184 | | 55,07 | 21,112 |
| | | Redi-Mail | 991139798 | Making Connections 2003 clean up | | 16,394 | | 16,39 | 0 |
| | | Redi-Mail | 91139660 | Making Connections Letterhead | | 980 | | 0 | 980 |
| | | Mansfield Press | 991130043 | Vacant Territory Program Folder | | 14,406 | | 14,42+ | (18) |
| | | Mansfield Press | 991142740 | Vacant Territory Program Folder | | 69,393 | | 69,393 | 0 |
| | | Pictoral Offset | 991148453 | Duragesic Pl's - 1 million | | 30,700 | | 30,859 | (159) |
| | | DA Marketing | 991142527 | DR/Vacant Territory Program Fulfillment | | 163,720 | | 163,720 | 0 |
| | | Redi-Mail | 991191442 | Sales Rep Ship Outs | | 5,503 | | 0 | 5,503 |
| 40000 | 785000 | | | Direct Mail -Pinnacles in Pain Management | 17,756 | 17,756 | 0 | 32,679 | (14,923) |
| | | Damktg, Inc | 331244657 | Pinnacles in Pain management - Mailing Costs | | 4,679 | | 17,779 | (13,100) |
| | | Mansfield Press | 991062887 | DR- 831 Pinnacles in Pain management Sticker | | 7,707 | | 7,707 | 0 |
| | | Mansfield Press | 991069339 | Pinnacles in Pain management - Newsletter 1 & 2 | | 5,370 | | 2,827 | 2,543 |
| | | | 881174943 | Pinnacles Mailing | | | | 4,367 | (4,367) |
| | | | | | | | | 0 | 0 |
| EDUCATI | | | | | 10,097,390 | 9,458,171 | 556,953 | 5,560,633 | 3,897,538 |
| | ADVISORY | BOARDS | | | 2,635,000 | 2,600,426 | 206,916 | 1,543,909 | 1,056,518 |
| 40000 | 779000 | | | | 2,635,000 | 2,600,426 | 206,916 | 1,543,909 | 1,056,518 |
| | | Fanizzi | 331240470 | Regional Advisory Board Meetings | | 27,158 | 88,576 | 27,158 | 0 |
| | | Discovery East | 331243213 | Regional Advisory Board Meetings #1, #2 #3 and #4, 5 and Nurses #6 | | (319) | 82,226 | (319) | 0 |
| | | Discovery East | 991062268 | Government Summit VA Ad Board Meeting | | 8,589 | | 8,589 | 0 |
| | | Discovery East | 991062266 | Medicaid Advisory Board | | 24,886 | | 24,886 | 0 |
| | | Discovery East | 991103136 | Regional Ad. Boards #1- 2004 (Feb. 27-29- Miami) | | 78,060 | 6,000 | 206,228 | (128,168) |
| | | Discovery East | 991103135 | Regional Ad. Boards #2- 2004 (Mar. 12-14- Scottsdale) | | 91,314 | 0 | 28,580 | 62,734 |
| | | Discovery East | 991103134 | Regional Ad. Boards #3- 2004 (Apr. 16-18- Miami) | | 73,410 | 0 | 51,245 | 22,165 |
| | | Discovery East | 991103133 | Regional Ad. Boards #4- 2004 (May) | | 57,060 | 0 | 38,230 | 18,830 |
| | | Discovery East | 991103132 | Regional Ad. Boards #5- 2004 (June) | | 57,060 | 0 | 38,230 | 18,830 |
| | | Discovery East | 991103131 | Regional Ad. Boards #6- 2004 (July) | | 57,060 | 0 | 38,230 | 18,830 |
| | | Fanizzi Fanizzi | 991059112 | Regional Ad Board Meeting | | 1 020 126 | 30,114 | 0 | 0 |
| | | | 991084189 | 2004 Regional Advisory Board Meetings (Feb., Mar., Apr.) | | 1,030,126 | | 298,568 | 731,558 |
| | | Fanizzi Fanizzi | 991106700 991152525 | 2004 Regional Advisory Board Meetings (May, June, July) Rep Ad Board - Vancouver | | 1,030,126 65,896 | | 737,146 47,137 | 292,980 |
| | | Discovery East | 991102025 | Rep Ad Board - vancouver Reconciling Accrual | | | 14,109 | (14,109) | 18,759 0 |
| | | Discovery East | | Neconciling Accidal | | (14,109) | 14,109 | (14,109) | 0 |
| | NPEC: | 2004 | | | 319,523 | 226,481 | 0 | 71,437 | 155,044 |
| | INI EU | Discovery East | 991142526 | NPEC Web Initiatives | 313,323 | 117065.9 | <u> </u> | 39,802 | 77,263 |
| | | Discovery East | 331142320 | NPEC 2004 Promotional Materials | | 16,373 | | 0 | 16,373 |
| | | Discovery East | 991156924 | NPEC HTS Website Hosting May04-Dec04 | | 93,042 | | 31,634 | 61,408 |
| | | Discovery Last | 331130324 | THE CONTROL TO SUNG INDUSTRIAN TO COURT | | 33,042 | | 31,034 | 01,400 |

Case: 1:17-md-02804-DAP DOC #: 2313-83 Filed: 08/14/19 8 of 10. PageID #: 369759

| DEPT | ACCT | PME's and SCM spending VENDOR | PO # | PROJECT DESCRIPTION | 2004 BUDGET | PO VALUE in 2004 | 2003 ACCRUALS | Spent or Accrued YTD ACTUALS | Committed LEFT TO SPEND on PO's |
|--------|----------|----------------------------------|-----------|---|--------------|------------------|-----------------|------------------------------|------------------------------------|
| * | 7.001 | 12112011 | | THOUSEN SECTION | 2001 202 021 | 1 0 17.202 2001 | 200071001107120 | 112710107120 | |
| AND TO | | | | | 24,100,000 | 19,125,834 | 2,217,073 | 11,578,533 | 7,547,301 |
| | | al Programs | | | 356,909 | 355,598 | 192,696 | 219,076 | 136,522 |
| 0000 | 779004 | | | | 326,909 | 326,909 | 35,122 | 133,311 | 193,598 |
| | | Medicom | 331243500 | 2003 Duragesic Teletopics Programs | | 88,908 | | 0 | 88,908 |
| | | TEP | 991113355 | APS Social Event | | 107,407 | | 82,662 | 24,745 |
| | | Discovery East | 991135814 | APS Poster Session | | 26,874 | | 26,872 | 2 |
| | | Fanizzi | 991084240 | AAPM Meeting Mar. 3, 2004 Orlando, FLA | | 57,026 | | 23,878 | 33,148 |
| | | Fanizzi | 991113366 | ASPMN Reception | | 46,694 | | 35,020 | 11,674 |
| | | KPR | | Reconciling Accrual | | | 35,122 | (35,122) | 35,122 |
| | | | | | | | | 0 | 0 |
| 0000 | 779004 | Discovery | | 2003 NPEC | 30,000 | 28,689 | 157,574 | 0 85,765 | (57,076) |
| 0000 | 779004 | Discovery East | 331236446 | NPEC Core Curriculum Planning | 00,000 | 203 | 7,651 | (7,651) | 7,854 |
| 0000 | 779004 | Discovery East | 331242111 | NPEC MDNet Guide Ads | | 6 | 5,330 | (5,330) | 5,336 |
| 0000 | 779004 | Discovery East | 331242110 | NPEC pharmacy button | | 64 | 0 | 64 | 0 |
| 0000 | 779004 | Discovery East | 331242122 | NPEC case study - Functionality | | 135 | 6,560 | (6,560) | 6,695 |
| 0000 | 779004 | Discovery East | 331242106 | NPEC postcard mailer series | | 10,371 | 612 | 10,371 | 0 |
| 0000 | 779004 | Discovery East | 331243295 | NPEC faculty honoraria | | 453 | 15,413 | 453 | 0 |
| 0000 | 779004 | Discovery East | 331243294 | NPEC website hosting | | (137) | 10,831 | (10,831) | 10,694 |
| 0000 | 779004 | Discovery East | 331243364 | NPEC 2003 web management | | 17 | 25,231 | (25,231) | 25,248 |
| 10000 | 779004 | Discovery East | 331240343 | NPEC California CME meetings | | 169 | 1,900 | (1,900) | 2,069 |
| 10000 | 779004 | Discovery East | 991059450 | DE to develop Functionality Monograph that will be posted on NPEC | | 16,606 | 25,093 | 16,606 | 0 |
| 40000 | 779004 | Discovery East | 991057690 | MOA posting on NPEC | | 917 | 3,757 | 917 | 0 |
| 40000 | 779004 | Discovery East | 991065912 | Gait Assessment and Back Performance Battery Video | | (115) | 55,197 | (115) | 0 |
| | | Discovery East | | 94; Additional Payments of 11 Pact PO's that were closed at year end | | ` ' | | 114,972 | (114,972) |
| | SPEAKERS | PROGRAMS | | | 6,535,958 | 6,060,044 | 144,751 | 3,645,872 | 2,414,172 |
| 0000 | 779002 | | | Speaker Training | 735,958 | 498,044 | 81,722 | 397,396 | 100,648 |
| | | Travel Destinations | 991045792 | Duragesic Speaker Training Meeting -2004 (Travel) | | 35,263 | | 35,313 | (50) |
| | | Discovery East | 991068876 | 2004 Speaker Training Meeting - 2003 (Non Sc & Scientific Materiales) | | 233,553 | 28,908 | 233,968 | (415) |
| | | Eveo, Inc. | 991078704 | 2004 Duragesic Training Program | | 59,250 | 0 | 59,250 | 0 |
| | | Eveo, Inc. | 991152349 | 2004 Duragesic Training Program - Remaining Balance | | 23,800 | | 16,100 | 770 |
| | | Corum & Associates | | Media Skills Consulting | | 11,097 | | 11,097 | 0 |
| | | Discovery East | 991080284 | 2004 Speaker Training CD and website | | 26,055 | 52,814 | (14,018) | 40,073 |
| | | Discovery East | 991156925 | Web Conferences & Video Creation of Patch Technology | | 109,026 | 0 | 55,686 | 53,340 |
| | | | | Additional Regional Speaker Training | 263,875 | | | 0 | 0 |
| 10000 | 779001 | | | Experts slide kit | 0 | 0 | 0 | 0 | 0 |
| | | | | Duragesic Speaker Slide Kit | | 0 | 0 | 0 | 0 |
| | | | | | | | | 0 | 0 |
| | | | | | | | | 0 | 0 |
| 10000 | 779001 | Discovery | 004040055 | Speaker Programs | 5,800,000 | 5,561,999 | 63,030 | 3,248,475 | 2,313,524 |
| | | Discovery Int'l | 331240093 | Speakers Bureau 2003 Prog Mgmt Fee & Promotional Speakers Prog. | | 123,970 | 63,030 | 132,795 | (8,825) |
| | | C. Beck LLC | 331244721 | Special Pilot Project with KPR - Peer to Peer portion | | 37,325 | | 37,325 | 0 |
| | | Discovery International | 991159003 | 2004 Speaker Programs | | 5,400,704 | | 3,078,355 | 2,322,349 |
| | | | | Additional Speaker Programs | 600,000 | | | 0 | 0 |
| 10000 | 779001 | | | Distinguished Faculty Meeting | 0 | 0 | 0 | 0 | 0 |
| | | Discovery East | | Distinguished Faculty Meeting - 2003/04 | | 0 | | 0 | 0 |
| | | | | | | 0 | | 0 | 0 |
| | | | | Other Discovery East Charges | | | | 0 | 0 |
| | | | | | | | | 0 | |
| | INTERNET | /INTRANET | | | 250.000 | 215.622 | 12.590 | 80.340 | 135.282 |
| 0000 | 795000 | Dotcom Advis | | E-Detailing | 150,000 | 144,115 | 0 | 0 | 144,115 |
| | *** | Physicians Interactive | 991127845 | Educate Pharmacists about Duragesic | ,,,,, | 144,115 | | 0 | 144,115 |
| | | • | | • | | | | 0 | 0 |
| 10000 | 795000 | KPR | | Internet/Intranet Website Development | 100,000 | 71,507 | 12,590 | 80,340 | (8,833) |
| | | KPR | 991054305 | Incorporate Functionality in existing site | | 14 | 563 | 14 | 0 |
| | | KPR | 991060417 | ePocrates Doc Alerts | | 6,523 | 0 | 7,558 | (1,035) |
| | | ePocrates | 991067037 | ePocrates 12 Doc Alerts, 1 page each | | 59,136 | 0 | 65,864 | (6,728) |
| | | KPR | 991084952 | Duragesic.com content update: MOA Video | | 6,159 | 11,496 | 7,229 | (1,070) |
| | | KPR | 991078137 | Intro. Copy for functionality forms and revised FAQ copy | | (325) | 531 | (325) | 0 |
| | | | | | | | 0 | 0 | 0 |

Case: 1:17-md-02804-DAP DOC #: 2313-83 FIRED: 08/14/19 9 of 10. PageID #: 369760

| DEPT | ACCT | I PME's and SCM spending VENDOR | PO # | PROJECT DESCRIPTION | 2004 BUDGET | PO VALUE in 2004 | 2003 ACCRUALS | Spent or Accrued YTD ACTUALS | Committed LEFT TO SPEND on PO's |
|----------------|------------------|------------------------------------|------------------------|--|-------------|------------------|---------------|------------------------------|------------------------------------|
| · RAND T | TOTAL | | | | 24,100,000 | 19,125,834 | 2,217,073 | 11,578,533 | 7,547,301 |
| | Other | | | | 4,638,901 | 1,463,589 | 285,382 | 2,127,584 | (663,995) |
| | | INGENCY | | | 3,537,744 | 362,693 | 21,031 | 134,218 | 148,515 |
| | 00.411 | Contingency | | Contingecy Planning for Duragesic | 300,000 | 249,489 | 0 | 72,973 | 176,516 |
| 40000 | 577000 | KPR | 991120843 | Vis. Aid/Patch Sales Training Video | | 3,904 | | 4,138 | (234) |
| 40000 | 577000 | KPR | 991120845 | Matrix Backgrounder | | 6,377 | | 6,377 | 0 |
| 40000 40000 | 577000 577000 | KPR KPR | 991120847 991120848 | Powerpoint Vis. Aid/Patch Tour Vis. Aid w/ Patch Technology Comparison | | 3,840 26,380 | | 4,070 27,963 | (230) (1,583) |
| 37000 | 786000 | KPR | 991120851 | Vacant Territory Program Folder | | 4,023 | | 4,023 | (1,565) |
| 37000 | 786000 | KPR | 991120849 | Conventions, Speaker's, Interagency | | 21,763 | | 16,322 | 5,441 |
| 10000 | 577000 | DA Marketing | 991135023 | Fed-Ex Contingency training materials to sales force | | 3,005 | | 3,185 | (180) |
| | | Discovery East | 991113394 | 2004 Duragesic Contingency Planning from Discovery East | | 20,277 | | 6,894 0 | 13,383 |
| | | Relabeling | | | 500,000 | | | 0 | 0 |
| | | | | | | | | 0 | |
| | | Additional Tactics | | | 300,000 | | | 0 | 0 |
| | | | | Market Research - Dallas | 150,000 | | | 0 | 0 |
| | | | | KOL Meeting - Dallas | 150,000 | | | 0 | 0 |
| | | Patient Rebate - Set up costs | | | 650,000 | 12,500 | | 0 | 12,500 |
| | | NDC Health | 991191768 | National Copay Information (average for recent 12 months) | | 12,500 | | 0 | 12,500 |
| | | Pharmacy Programs | | | 500,000 | 67,460 | | 0 | 67,460 |
| | | Discovery East | 991191503 | Pharmacy Teleconference on Demand | 000,000 | 35,590 | | 0 | 35,590 |
| | | Discovery East | | Pharmacy Slide Kit | | 31,870 | | 0 | 31,870 |
| | | Monitoring Program | | | 500,000 | | | 0 | 0 |
| | | Wal-Mart RFID pilot | | | 250,000 | | | 0 | |
| | | wai-mart Krib pilot | | | 250,000 | | | 0 | |
| | | Risk Management | | | 500,000 | | | 0 | 0 |
| | | | | | | | | 0 | 0 |
| | | Other | | | 37,744 | 33,244 | 21,031 | 61,245 | (28,001) |
| 10000 | 785099 | | | | 59,200 | 54,700 | 0 | 162,860 | (108,160) |
| | | Drug & Chemical Advisory Grou | 991148447 | RMP/Scheduling | | 14,200 | | 15,052 | (852) |
| | | PDQ Communications | | PDQ Communications | | | | 75,024 | (75,024) |
| | | | 991142668 | Newswire published information re Duragesic | | | | 1,012 | (1,012) |
| | | | | Linda Phillips' May Intercompany charge | | | | 2,373 | (2,373) |
| | | | | Alexis' credit for Professional Services from original reclass | | | | (34,281) | 34,281 |
| | | Neil Medical Group GPC Services | Q6615688 | Neil Medical Group GPC Creative Service Feed | | (4,500) | | (4,500) | (109.190) |
| | | FSD Field Meeting | Reclass | Transfer of expenses from FSD field meeting account | | 45,000 | | 108,180 0 | (108,180) 45,000 |
| | | 1 05 Tield Weeting | rcolass | Transfer of expenses from 1 ob field freeding account | | 40,000 | | Ö | 40,000 |
| | 613006 | | | | (21,456) | (21,456) | 21,031 | (101,615) | 80,159 |
| | | Discovery Int'l | 331243439 | Field-generated grants (formerly in Regional PME) | | (21,031) | 21,031 | (101,190) | 80,159 |
| | | | | Field generated grants CME Reclass | | (1,500) | | (1,500) | 0 |
| | | | | CIVIE Reciass | | 0 1,075 | | 0 1,075 | 0 0 |
| | | | | | | 1,010 | | 0 | v |
| | | | | | | | | 0 | |
| | | | | | | | | 0 0 | |
| | White Paper/F | Regulatory/Other | | | 1,101,157 | 1,100,896 | 264,351 | 817,609 | 283,287 |
| | | Discovery East | 991060627 | AP-48 Steering Committee Meeting | | | 28,512 | 0 | (0) |
| | | GMYR | 991084892 | Public Relations activities | | (2,354) | 9,666 | (2,354) | 0 |
| | | KPR | 991091294 | White paper development | | (1,013) | 38,545 | (1,013) | 0 |
| | | Pro ED Comunications | 991060628 | AP-48 White Paper -Disease State and Unmet Need | | 112,372 | 137,628 | 0 | 112,372 |
| | | Pro ED Comunications | 991072373 | AP-48 Consultancy Agreement | | 32,147 | * | 32,147 | 0 |
| | | Pro ED Comunications | 991081477 | AP-48 Regulatory Strategy Steering Committee Meeting | | 144,000 | | 0 | 144,000 |
| | | Fleishman-Hillard Inc. | | | | 0 | 50.000 | 0 | |
| | | | 991088504 | Public affairs consulting | | | 50,000 | | 0 |
| | | | | AP-48 Timeline Development and Management | | 752 | | 752 | 0 |
| | | KPR | 991061478 | | | | | | |
| | | KPR | 331244581 | KPR-Travel, out of pocket | | (14,769) | | (14,769) | 0 |
| | | | | | | | | | 0 |

Case: 1:17-md-02804-DAP DOC#: 2313-83 Flied: 08/14/19 10 of 10. PageID #: 369761

| Report excludes Regional P | ME's and SCM spending | | | | | | Spent or Accrued | Committed |
|----------------------------|-----------------------|-----------|---|------------|------------------|---------------|------------------|-----------------------|
| DEPT ACCT | VENDOR | PO # | PROJECT DESCRIPTION 2 | 004 BUDGET | PO VALUE in 2004 | 2003 ACCRUALS | YTD ACTUALS | LEFT TO SPEND on PO's |
| AND TOTAL | | | 2 | 4,100,000 | 19,125,834 | 2,217,073 | 11,578,533 | 7,547,301 |
| | Discovery East | 991113394 | AP-48 Contingency Planning Initiative | | 6,894 | | 6,894 | 0 |
| Recall Ex | cpenses | | | | | 0 | 1,175,756 | (1,175,756) |
| | DA Mktg | 991117998 | | | | | 142,850 | (142,850) |
| | DA Mktg | 991135773 | Duragesic Recall Letter First Class Postage (Qty=335,000)and Fulfillment (Qty | =454,000) | | | 268,886 | (268,886) |
| | Mansfield Press | 991148452 | DR Pl's and #10 Envelopes Package Insert | | | | 42,075 | (42,075) |
| | Mansfield Press | 991148454 | DURAGESIC Four Page Folder Package inser | | | | 26,516 | (26,516) |
| | Mansfield Press | 991173255 | Duragesic Recall Mailing 01DR921 Q=4 | | | | 116,854 | (116,854) |
| | RGA | 991148449 | 01DR953 DURAGESIC Recall Letter, No. 3 | | | | 42,434 | (42,434) |
| | RGA | 991140041 | Recall Letter Printing #2 | | | | 43,335 | (43,335) |
| | DA Marketing | 991140574 | 2nd Recall Letter Fulfillment (Qty=289,816) and First Class Postage (Qty=278, | 000) | | | 226,417 | (226,417) |
| | - | | Pharmacy charges | • | | | 196,811 | |
| | RGA | 991135769 | Duragesic Patient Ed Recall Letter Printing (Qty=830,000) | | | | 69,579 | (69,579) |
| GRAND ' | TOTAL | | | 24,100,000 | 19,125,834 | 2,217,073 | 11,578,533 | 7,547,301 |
| | | - | | - | | | - | |
| | | | | | | | 10,402,777 | 8,723,057 |

Budgeted Column Total (excluding Regionals and SCG)

24,100,000

NEED TO CUT/(ALLOCATE)

GOAL TOTAL

0.00 24,100,000

Recall Expenses charged to budget as of 5/10 9910